



Lightning Protection • Grounding Equipment

Friday, February 19, 2016

ATTN: Ibrahim Mohsen Radwan  
Teba For Trading And Engineering  
36 Hassan El Maamoun St.  
Nasr City  
Cairo, Egypt

Dear Sirs:

Harger hereby appoints TEBA United as an exclusive distributor for Harger Lightning & Grounding products for the Egyptian market. TEBA is allowed to solicit and accept orders for Harger Products which include the following:

Harger Ground rods and accessories  
Ultraweld exothermic products  
Ultrafill enhanced grounding products  
Harger Lightning Protection products

This agreement will become valid once a stock order is placed and 100% of the payment has been received. TEBA will be required to maintain an inventory not less than the value of the initial stock order.

We expect that TEBA will be responsive and pro-active in terms of the market development for the Harger product offering.

TEBA will gain support from Harger and, its export sales representative (EMSI) and will coordinate sales leads and specification efforts with TEBA. EMSI will be closely involved in monitoring sales in Egypt and will work with TEBA to regularly report to Harger on all projects.

This Agreement shall continue for one (1) year self-renewing as long as the first years sales goal of USD\$ 100,000 is met. In subsequent years, the agreement will be renewed with realistic sales goals to be established by Harger and EMSI. In the event sales goals are not attained the agreement can be terminated by either party in writing with 30 day notice.

Thank you,

Mark S. Harger  
President/Owner Harger Lightning & Grounding

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**TEBA**  
FOR TRADING & ENG. LTD

